

From a House to a Home

What buying a new property can mean for the community.



As one of the top providers of total home services in the country, Berkshire Hathaway HomeServices Fox & Roach, REALTORS/The Trident Group has worked to ensure their business gives back. That's why, in 1995, they

founded Fox & Roach/Trident Charities, aimed to assist families and children in stressful life circumstances. When you buy a home from BHHS Fox & Roach/Trident, your sales associate can donate a percentage of their commission to the fund.

• Berkshire Hathaway HomeServices Fox & Roach Realtors and The Trident Group's Gerry Griesser, vice chairman, Larry Flick, IV, chairman, Joan Docktor, president, Larry Flick, V, CEO and Michal Smith, executive director of Cradles to Crayons

In turn, the company matches 25 percent or 50 percent. In 23 years, the charity has donated more than \$6 million to more than 250 charities and more than 228,000 volunteer hours to organizations in need. **Here's how it works:**

BUY

65 percent of BHHS Fox & Roach/Trident sales associates donate a portion of their commission to the fund, and more than 90 percent of employees do the same. These donations are matched up to 50 percent by the company. When buying a home, you are helping sales associates and employees build funds for local charities within your community.

GIVE

Charitable funds collected through voluntary contributions made by sales associates and employees are funneled to the Fox & Roach/Trident Charities board of trustees. **The board reviews all recommendations and grant applications to decide how to disburse the money to various nonprofits.** Eligible charities are awarded grants based upon where our funds will make the largest impact across the communities served.

MATCH

In addition to the company match, BHHS Fox & Roach/Trident also covers 100 percent of the program's administration fees. "As somebody who's been in the charity field since college, that is rare," says Kassie Erb, president of Fox & Roach/Trident Charities. "Even during challenging markets, the company continues to support Fox & Roach/Trident Charities." These funds provided to local charities help them stay afloat.

DONATE

Every year, **Fox & Roach/Trident Charities provides hundreds of thousands of dollars in resources to local nonprofits.** "Thanks to the generous contributions by our sales associates, employees and the company match, Fox & Roach/Trident Charities is able to make a big impact for those in need throughout Pennsylvania, Delaware and New Jersey," says Erb. "It is extraordinary that so many of our people and the company give back."

GROW

Fox & Roach/Trident Charities has built a legacy of giving. Fox & Roach/Trident Charities helps fund organizations like Delaware's Friendship House, Food Bank of South Jersey, Cradles to Crayons, the Cancer Support Community of the Greater Lehigh Valley and so many more. Fox & Roach/Trident Charities' passion to **provide food, shelter, school supplies and education for families and children** is fulfilled, 23 years and counting.



Berkshire Hathaway HomeServices Fox & Roach, Realtors and The Trident Group have a long history of giving and community involvement. Founded in 1995, Fox & Roach/Trident Charities is a Pennsylvania nonprofit. Fox & Roach/Trident Charities is funded solely by contributors and gives 100 percent of its proceeds to eligible nonprofits across the Tri-State region.